

Inside Sales

Are you fearless on the phone? Does your smooth talking, quick thinking, charm and persuasiveness have people wanting to meet you? Anyone ever say you've never met a stranger in your life? If so, then we want to talk to you!

We are looking for someone pick up the phone and schedule some meetings. That's it! To be a great fit, you'll need some basic sales knowledge, a likeable personality, a teachable spirit and tenacious drive. Specifically, you'll need to:

- Set qualified sales appointments within the Atlanta market for the sales executives of the company through effective cold-calling process and techniques
- Rehearse and perfect (and maybe even help create) call scripts
- Update and enhance our prospect database and other customer/prospect information within the company's CRM system
- Accomplish established metrics including:
 - Calls per day
 - Key Contacts per day
 - Appointments set
 - Sales revenue generated
- Study the industry and gain necessary knowledge of the company's products and services to be successful in the position

This is a part-time (24-30 hours/week), \$12-\$15/hour, located in one of Logic Speak's metro Atlanta offices (Roswell or Austell). Plus earn \$100 commission per qualified appointment with potential for promotion within the company. If you've made it this far and are still interested, we'd love to talk to you! Please visit <http://www.logicspeak.com/speak-our-language/> to tell us more about yourself and we'll be in touch. In your cover letter, we'd like to hear more about your particular sales experience.

Want to know a little more about our company???

Logic Speak is a growing managed IT services provider for small-medium sized businesses located in the metro-Atlanta area. We've been in business for 12 years and done well, but we know there is more to do! We don't have a classic corporate culture with cookie cutter jobs. At the end of the day we want to use our abilities and technology to have a positive impact on the lives of our clients and our employees. With a casual culture that's focused on solving problems, educating clients (and ourselves) and building solutions, we need someone who gets IT and can sell IT. Check us out at www.logicspeak.com